When you fear you are losing….

* Weighing
  + Take whatever you’re still winning in the round and blow it up as the biggest issue
    - Extend in summary and weigh in 1Ar and extend 2 Ar
  + Explain why it is singlehandedly more important than every other argument on the flow
  + Works really well when you are speaking second
  + If your opponent has obliterated on of your contentions with turns, and you don't have good
  + responses to them, don’t keep repeating your responses
    - * Focus on arguments you’re winning instead of ones you aren’t
      * Weigh against the turns
* Perceptual Stuff
  + Don't back down in CF
    - Take the offensive, if possible
  + Don't give defeated sounding speeches
  + Don't act frazzled by the quality of your opponent’s performance
  + Even if you don't win, you’re probably more likely to get higher speaks by trying to win debate to the end
  + Don't let teams scare you if they have a good reputation
* Indicts
  + If you have good evidence indicts, don’t just extend them, make a huge deal out of them
    - Explain why they warrant disregarding the argument completely
* Risk of offense
  + When your argument has been beaten back, it still might happen
  + The magnitude is so big that you just tell the judge to vote off that
* Show why the ballot matters
  + How will the judge’s decision affect people's’ lives
  + Two worlds analysis, CBA
  + Can be financial, can be warm and fuzzy
  + Establish the how in crossfire early
  + Cater to your case and strategy
* Paint a picture for the judge
* Emotion
  + A way to weigh an argument without numbers
  + Human emotion can outweigh entire statistical arguments
* Podiums
  + It is better to not be in behind a podium
  + You can step to the side or in front
  + When you give speeches it is much better to not hold your flow
* No one ever loses for speaking well
  + You can in fact be so persuasive that you can lose on the flow and still win
* Speed
  + If you force yourself to stay at reasonable pace you can increase your ability to process and synthesize info
  + Work on word economy if you are a second speaker to make a consistent pace
  + Even if your opponent spreads you NEED to go slower
  + If your opponent puts 8 responses on your contention, most of them will be the same
    - They probably also undercovered something
    - You can group some of them but you must explain why the judge should cross off those responses

How to Weigh

**Weighing**

Risk = (Magnitude of Impact) \* (Probability of Impact)

How to Weigh (2)

Probability

**Certainty:** How well do we understand the risks involved? Can we accurately evaluate the probability?

**Remoteness:** How far off is the impact? We generally see more remote impacts as less probabilistic since we have more of a chance to avert them.

**Complexity:** How complex is the causal chain of events required to produce the impact? More complex causes tend to be less probable.